

handcrafted ambulances

FAX: 419/594-3390



August 20, 1993

Brake Guard Products, Inc.
P.O. Box 9880
Spokane, WA 99209-9880
Attn: Mr. Douglas T. Rice

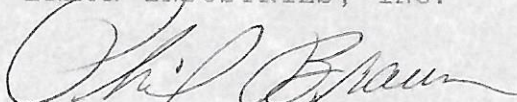
Dear Doug,

Thank you for being persistent. After some delay, we finally got our first Brake Guard System installed, and we are quite impressed with the results. Just as you said, there was a marked reduction in the stopping distance of our test vehicle. Although we plan to do further testing on the larger ambulances we manufacture, we are very pleased to be able to offer the Brake Guard System on our Braun Handcrafted Ambulances.

I look forward to a very successful relationship between our companies. Please feel free to refer inquiries to me for our recommendation.

Sincerely,

BRAUN INDUSTRIES, INC.



Phillip C. Braun

PCB/cb

cc: Ernie Longberry
George Coe